

SAMPLE

QUESTIONS TO ASK AT THE INFORMATIONAL INTERVIEW.

How did you get into this field...obtain your job?

In the position you now hold, what do you do on a typical day?

What are the responsibilities of your job?

What types of training do companies give to people entering the field?

What are the salary ranges for various levels in this field?

What aspects of a career in this field do you consider particularly good....
particularly bad?

Is there a demand for people in this field?

What professional associations in this field can I join or visit?

What journals or magazines would you recommend I read in this field?

I'd like to take more of these types of meetings, would you mind referring me to a couple of other people with whom you think it would be interesting for me to talk?

TIP: Don't leave the meeting without another person with whom you can meet.

- Identify contacts within the industry in which you are interested.
- Identify contacts that you know are doing a job similar to the one in which you are interested.

